

Important note:

1. BEA Union Investment China Gateway Fund (the "Fund") seeks medium to long term capital growth and income through investing primarily in equity securities and/or debt securities, that are either (a) traded in China or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China.
2. The Fund's investments are concentrated in China's equity securities and debt securities. This may result in greater volatility than a fund having a more diverse portfolio of investments. The Fund may also be subject to withholding and other taxes imposed in China.
3. The Fund may invest in below investment grade, or rated BB+ or below by a China credit rating agency, or non-rated debt securities, which are subject to greater interest rate, credit and liquidity risks, higher volatility and greater risk of loss of principal and interest than higher-rated debt securities.
4. The Fund may invest in China A-Shares via Stock Connects, China interbank bond market via Foreign Direct Access Regime and/or Bond Connect. Such programmes are subject to regulatory risks and various risks such as quota limitation, volatility risk, liquidity risk, settlement and counterparty risk etc.
5. The manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Fund. Distributions paid out of capital amount to a return or withdrawal of part of the unitholder's original investment or from any capital gains attributable to that original investment. Any such distributions may result in an immediate reduction of the net asset value per unit.
6. In terms of currency hedged class units, adverse exchange rate fluctuations between the base currency of the Fund and the class currency of the currency hedged class units may result in a decrease in return and/or loss of capital for unitholders. Over-hedged or under-hedged positions may arise and there can be no assurance that these currency hedged class units will be hedged at all times or that the manager will be successful in employing the hedge.
7. RMB is currently not freely convertible and is subject to exchange controls and restrictions. Any depreciation of RMB could adversely affect the value of investor's investment in the Fund.
8. The Fund may use derivative instruments for hedging purposes which may not achieve the intended purpose, and may result in significant losses.
9. Investors should not make an investment decision based solely on this material.

BEA Union Investment **China Gateway Fund**

Consumer Staple Stocks Added amid Rising CPI Trend in China

*Highlights:*

1. **More consumer staple names added as China's CPI rises**
2. **Positive on Chinese properties due to well-controlled inventory level and industry consolidation**
3. **Increased exposure in onshore and offshore renminbi bonds in light of strong currency**

Fund Features

- A one-stop solution for investing in Chinese stocks and bonds. Access to onshore and offshore investment channels, providing a way to fully capture investment opportunities in Chinese stocks and bonds.
- Flexible allocation in stocks and bonds to balance risk and return.

Market Review and OutlookEquities

- Despite the fact that the 2017 corporate earnings reported to date having mostly met expectations, the potential trade war between the U.S. and China drove both onshore and offshore Chinese equity markets lower in March. At the same time, the southbound flow into Hong Kong slowed down.
- The technology sector underperformed despite the mainland regulator accelerating a pilot programme to allow Chinese companies listed in the U.S. to list on mainland exchanges.

Bonds

- Despite a further widening of credit spreads, the Chinese investment grade bond market has seen a slower correction overall in March due to declining U.S. Treasury yields.
- Chinese high yield bonds underperformed and experienced a slight correction in March due to risk-off sentiment and new supply pressure.

Investment Strategy

Equities

- The Fund is adding more consumer staple names, as the consumer price index (CPI) in China looks set to rise this year. Meanwhile, we have reduced our exposure in the Chinese auto and insurance sectors, whose growth prospects appear weaker.
- We are also positive about the Chinese property sector, due to its well-controlled inventory level and industry consolidation.

Bonds

- The Fund increased its exposure in both onshore and offshore renminbi bonds in view of the uptrend of the Chinese currency, as well as the positive news about onshore Chinese government bonds and policy bank notes being included in the Bloomberg-Barclays Global Aggregate Index starting from April 2019.
- We remain defensive regarding high yield bonds in light of weak investor sentiment, and are keeping our holdings in defensive sectors and short-dated bonds.
- For investment grade bonds, the Fund mainly invested in short-dated papers and floating rate notes, which are less sensitive to interest rate moves.

Fund Performance and Dividend

Fund performance will be shown when the Fund has 6 months record.

Dividend

March 2018	Dividend per Unit	Annualised Dividend Yield ¹
A USD (Distributing)	US\$ 0.033	4.1%
A HKD (Distributing)	HK\$ 0.330	4.1%
A AUD Hedged (Distributing)	AU\$ 0.046	5.7%
A RMB Hedged (Distributing)	RMB 0.500	6.2%

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If you would like to stay informed of the market development and our latest investment strategy, please feel free to register as a member of BEA Union Investment through the link below:

<http://www.bea-union-investment.com/cht/member-registration>
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Fund Code

	ISIN	Bloomberg
A USD (Accumulating)	HK0000257458	BUCGAUA HK
A USD (Distributing)	HK0000257441	BUCGAUD HK
A HKD (Distributing)	HK0000257433	BUCGAHD HK
A RMB Hedged (Distributing)	HK0000375482	BUCGARH HK
A AUD Hedged (Distributing)	HK0000375474	BUCGAAH HK

Source of the fund data: BEA Union Investment Management Limited, as at 29 March 2018.

1. Annualised dividend yield = (dividend of March x 12) / last month end NAV x 100%. The manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Fund. Such distribution may result in an immediate reduction of the net asset value per unit. Dividend only applies to distributing classes and is not guaranteed. Past dividend record is not indicative of future dividend likely to be achieved. Please note that a positive distribution yield does not imply a positive return. Investors should not make any investment decision solely based on information contained above. You should read the relevant offering document (including the key facts statement) of the Fund for further details including the risk factors.

Investments in the Fund are subject to investment risks, including the possible loss of the principal amount invested. For full details and risk factors of the Fund, please refer to the explanatory memorandum of the Fund. Investors should also read the explanatory memorandum of the Fund for detailed information prior to any subscription. The information contained herein is only a brief introduction to the Fund. Investors should be aware that the price of units may go down as well as up as the investments of the Fund are subject to market fluctuations and to the risks inherent in all investments. Past performance is not indicative of future performance. The information contained in this document is based upon information which BEA Union Investment Management Limited considers reliable and is provided on an "as is" basis. This document does not constitute an offer, recommendation or solicitation to buy or sell any securities or financial instruments. The Fund has been authorised by the Securities and Futures Commission ("SFC") in Hong Kong. SFC authorisation is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors. This material and the website have not been reviewed by the SFC in Hong Kong.

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