

Important note:

1. BEA Union Investment China Gateway Fund (the “Fund”) seeks medium to long term capital growth and income through investing primarily in equity securities and/or debt securities, that are either (a) traded in China or (b) issued by entities incorporated in China or entities which have significant operations in or assets in, or derive significant portion of revenue or profits from China.
2. The Fund’s investments are concentrated in China’s equity securities and debt securities. This may result in greater volatility than a fund having a more diverse portfolio of investments. The Fund may also be subject to withholding and other taxes imposed in China.
3. The Fund may invest in below investment grade, or rated BB+ or below by a China credit rating agency, or non-rated debt securities, which are subject to greater interest rate, credit and liquidity risks, higher volatility and greater risk of loss of principal and interest than higher-rated debt securities.
4. The Fund may invest in China A-Shares via Stock Connects, China interbank bond market via Foreign Direct Access Regime and/or Bond Connect. Such programmes are subject to regulatory risks and various risks such as quota limitation, volatility risk, liquidity risk, settlement and counterparty risk etc.
5. The manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Fund. Distributions paid out of capital amount to a return or withdrawal of part of the unitholder’s original investment or from any capital gains attributable to that original investment. Any such distributions may result in an immediate reduction of the net asset value per unit.
6. In terms of currency hedged class units, adverse exchange rate fluctuations between the base currency of the Fund and the class currency of the currency hedged class units may result in a decrease in return and/or loss of capital for unitholders. Over-hedged or under-hedged positions may arise and there can be no assurance that these currency hedged class units will be hedged at all times or that the manager will be successful in employing the hedge.
7. RMB is currently not freely convertible and is subject to exchange controls and restrictions. Any depreciation of RMB could adversely affect the value of investor’s investment in the Fund.
8. The Fund may use derivative instruments for hedging purposes which may not achieve the intended purpose, and may result in significant losses.
9. Investors should not make an investment decision based solely on this material.

BEA Union Investment **China Gateway Fund**

Overweight in Chinese Financial Stocks Due to Improving Asset Quality

*Highlights:*

- 1. Asset quality of Chinese financial stocks improving in a rising yield environment**
- 2. Outlook for consumer-related stocks remains positive**
- 3. Short-dated papers and floating rate notes less sensitive to interest rate moves**

Fund Features

- A one-stop solution for investing in Chinese stocks and bonds. Access to onshore and offshore investment channels, providing a way to fully capture investment opportunities in Chinese stocks and bonds.
- Flexible allocation in stocks and bonds to balance risk and return.

Market Review and Outlook

Equities

- Both the onshore and offshore Chinese equity markets declined in February, reflecting investors’ concern about the potential for monetary policy tightening in the U.S.
- Investors are mindful of potential policy changes in China and liquidated some assets ahead of the government’s “two meetings”.
- We expect the Chinese government to be flexible in its push for financial reform and do not anticipate any kind of hard landing.
- Given the discipline shown with ‘supply side reform’, corporate profitability should continue to improve and put upward pressure on producer prices.

Bonds

- The 10-year U.S. Treasury yield climbed towards 2.9% in February. Overall, Chinese investment grade bonds softened in February, while Chinese high yield bonds stabilised in the second half of the month and experienced some rebound.
- Although the strong economic data in the U.S. and Europe could result in sooner-than-expected rate hikes by the central banks, the impact to Asian bond market should be gradual and manageable.

Investment Strategy

Equities

- The Fund has an overweight position in the financial sector, due to the attractive prospects of improving asset quality in a rising yield environment.
- We are positive about the outlook for consumer-related sectors, as China is seeing an upgrade in consumption patterns as a result of greater access to personal credit.
- We are also positive about the internet sector – as Chinese citizens are spending an increasing amount of time online, as well as a variety of value-added online services offered in the China market.

Bonds

- The Fund entered February with a defensive strategy in view of weak market sentiment. For high yield bonds, we mainly invested in defensive short-dated bonds and avoided long-dated bonds and higher beta names.
- For investment grade bonds, the Fund mainly invested in short-dated papers and floating rate notes, which are less sensitive to interest rate moves.

Fund Performance and Dividend

Fund performance will be shown when the Fund has 6 months record.

Dividend

February 2018	Dividend per Unit	Annualised Dividend Yield ¹
A USD (Distributing)	US\$ 0.033	4.0%
A HKD (Distributing)	HK\$ 0.330	4.0%
A AUD Hedged (Distributing)	AU\$ 0.046	5.5%
A RMB Hedged (Distributing)	RMB 0.500	6.0%

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If you would like to stay informed of the market development and our latest investment strategy, please feel free to register as a member of BEA Union Investment through the link below:

<http://www.bea-union-investment.com/cht/member-registration>

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Fund Code

	ISIN	Bloomberg
A USD (Accumulating)	HK0000257458	BUCGAUA HK
A USD (Distributing)	HK0000257441	BUCGAUD HK
A HKD (Distributing)	HK0000257433	BUCGAHD HK
A RMB Hedged (Distributing)	HK0000375482	BUCGARH HK
A AUD Hedged (Distributing)	HK0000375474	BUCGAAH HK

Source of the fund data: BEA Union Investment Management Limited, as at 28 February 2018.

1. Annualised dividend yield = (dividend of February x 12) / last month end NAV x 100%. The manager may at its discretion make distributions from income and/or capital in respect of the distributing classes of the Fund. Such distribution may result in an immediate reduction of the net asset value per unit. Dividend only applies to distributing classes and is not guaranteed. Past dividend record is not indicative of future dividend likely to be achieved. Please note that a positive distribution yield does not imply a positive return. Investors should not make any investment decision solely based on information contained above. You should read the relevant offering document (including the key facts statement) of the Fund for further details including the risk factors.

Investments in the Fund are subject to investment risks, including the possible loss of the principal amount invested. For full details and risk factors of the Fund, please refer to the explanatory memorandum of the Fund. Investors should also read the explanatory memorandum of the Fund for detailed information prior to any subscription. The information contained herein is only a brief introduction to the Fund. Investors should be aware that the price of units may go down as well as up as the investments of the Fund are subject to market fluctuations and to the risks inherent in all investments. Past performance is not indicative of future performance. The information contained in this document is based upon information which BEA Union Investment Management Limited considers reliable and is provided on an "as is" basis. This document does not constitute an offer, recommendation or solicitation to buy or sell any securities or financial instruments. The Fund has been authorised by the Securities and Futures Commission ("SFC") in Hong Kong. SFC authorisation is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors. This material and the website have not been reviewed by the SFC in Hong Kong.

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