

BEA Union Investment Hong Kong Growth Fund

As at 30 November 2018



- BEA Union Investment Hong Kong Growth Fund (the "Fund") invests in a single market which may be subject to higher concentration risk than funds which invest in a number of different markets.
- Investors should not make an investment decision based solely on this material.



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OBJECTIVE

The Fund provides investors with long term capital growth in HK dollar terms through investing in a diversified portfolio consisting primarily of securities of companies, either listed or with operations or interests principally in Hong Kong.

FUND STRATEGIES

- Combine top-down macro-economic analysis for sector allocation, and bottom-up securities selection
- A portfolio of securities of companies, either listed in or with operations or interests principally, in Hong Kong

FUND DETAILS

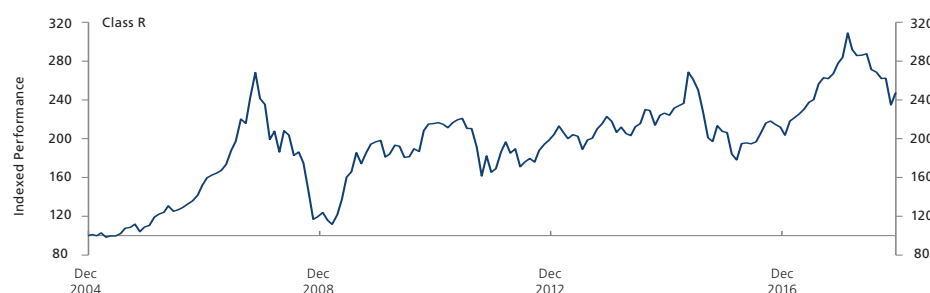
Base Currency	HK\$
NAV per Unit	Class R — HK\$247.06
Launch Date	Class R — 10 Dec 2004
Management Fee	1.50% p.a.
Preliminary Charge	Up to 5.00%
Realisation Charge	Currently waived
Dealing Frequency	Daily (HK business days)
Fund Size	HK\$1,840 million

CODES

	ISIN	Bloomberg
Class R	HK0000065125	BEACHKG HK

PERFORMANCE

	Cumulative Performance %					Calendar Year Performance %				
	YTD	1 Year	3 Years	5 Years	Since Launch	2017	2016	2015	2014	2013
Class R	-13.0	-11.0	19.0	10.9	147.1	39.4	-1.2	-8.1	2.9	6.7



GEOGRAPHICAL ALLOCATION / SHARES TYPES

Hong Kong	39.2%	
H Shares	30.2%	
Others (China)*	17.2%	
Red Chips	10.7%	
Cash	2.7%	

SECTOR ALLOCATION

2.0%	Telecom Services
2.3%	Others
2.4%	Consumer Staples
2.7%	Cash
3.6%	Industrials
6.5%	Consumer Discretionary
6.8%	Energy
10.2%	IT
10.7%	Properties
52.8%	Financials

*Exclude H Shares & Red Chips

TOP HOLDINGS

	Sector	Weights
AIA Group	Financials	9.5%
Tencent Holdings	IT	9.4%
HSBC Holdings	Financials	8.3%
China Construction Bank – H	Financials	8.0%
Ping An Insurance – H	Financials	7.2%

With effect from 3 November 2014, Class B was renamed as Class R.

Source: Lipper, BEA Union Investment Management Limited

Performance is calculated in HKD on a NAV to NAV basis. Gross income is re-invested.

Investments in the Fund are subject to investment risks, including the possible loss of the principal amount invested. For full details and risk factors of the Fund, please refer to the explanatory memorandum of the Fund. Investors should also read the explanatory memorandum of the Fund for detailed information prior to any subscription. The information contained herein is only a brief introduction to the Fund. Investors should be aware that the price of units may go down as well as up as the investments of the Fund are subject to market fluctuations and to

the risks inherent in all investments. Past performance is not indicative of future performance. The Fund has been authorised by the Securities and Futures Commission ("SFC") and approved by the Mandatory Provident Fund Schemes Authority in Hong Kong. SFC authorisation is not a recommendation or endorsement of a scheme nor does it guarantee the commercial merits of a scheme or its performance. It does not mean the scheme is suitable for all investors nor is it an endorsement of its suitability for any particular investor or class of investors. This material has not been reviewed by the SFC in Hong Kong.

Issuer: BEA Union Investment Management Limited